

# In Case I am Wrong: Ambiguity-Aversion Preferences Concerned about Model Mis-specification

A discussion of [Hansen and Sargent, 2001] and  
[Strzalecki, 2011]

Tao Wang (JHU)

Decision Making under Risk and Uncertainty Seminar  
by Professor. Edi Karni,  
2018

# Outline

In Case I am  
Wrong:  
Ambiguity-  
Aversion  
Preferences  
Concerned  
about Model  
Mis-  
specification

Tao Wang  
(JHU)

An  
Introduction  
to Multiplier  
Preferences

The Axiomatization of the  
MP  
Representation

Entropy as a  
Measure of  
Subjective  
Uncertainty

Summary

- 1 An Introduction to Multiplier Preferences
- 2 The Axiomatization of the MP Representation
- 3 Entropy as a Measure of Subjective Uncertainty
- 4 Summary

# While it is raining outside, Yahoo Weather tells me this...

In Case I am  
Wrong:  
Ambiguity-  
Aversion  
Preferences  
Concerned  
about Model  
Mis-  
specification

Tao Wang  
(JHU)

An  
Introduction  
to Multiplier  
Preferences

The Axiomatization of the  
MP  
Representation

Entropy as a  
Measure of  
Subjective  
Uncertainty

Summary



WEATHER!

10:38 AM

## Yahoo Weather alert

89% chance of rain within 15 minutes



WEATHER!

Sat 1:05 PM

## Yahoo Weather alert

90% chance of rain within 15 minutes

- What if it says: 50% chance of raining in next 15 minutes?

# Unification of Language

In Case I am  
Wrong:  
Ambiguity-  
Aversion  
Preferences  
Concerned  
about Model  
Mis-  
specification

Tao Wang  
(JHU)

An  
Introduction  
to Multiplier  
Preferences

The Axiomat-  
ization of the  
MP  
Representation

Entropy as a  
Measure of  
Subjective  
Uncertainty

Summary

*If you are a statistician, you never say you are wrong,  
you just call it a **model mis-specification**.*

# Decision Making with Non-unique Priors

In Case I am  
Wrong:  
Ambiguity-  
Aversion  
Preferences  
Concerned  
about Model  
Mis-  
specification

Tao Wang  
(JHU)

An  
Introduction  
to Multiplier  
Preferences

The Axiomat-  
ization of the  
MP  
Representation

Entropy as a  
Measure of  
Subjective  
Uncertainty

Summary

- You need a thought experiment to select a prior among multiples to “complete” your preference and to make the decision.
- You imagine playing the game with a malevolent nature who tries the best to go against your will.
- The way to select the prior from multiple priors may not be unique.
- You usually have some clues about the true probability. You may take this into account when evaluating different priors.
- We study such a utility representation.

# From Unique to Non-unique Priors

In Case I am  
Wrong:  
Ambiguity-  
Aversion  
Preferences  
Concerned  
about Model  
Mis-  
specification

Tao Wang  
(JHU)

An  
Introduction  
to Multiplier  
Preferences

The Axiomat-  
ization of the  
MP  
Representation

Entropy as a  
Measure of  
Subjective  
Uncertainty

Summary

- **Subjective Expected Utility(EU)**

$$V(f) = \int_{s \in S} u(f(s)) d\pi$$

- **Maxmin Expected Utility(MEU)**

$$V(f) = \min_{\pi \in \Delta(S)} \left\{ \int_{s \in S} u(f(s)) d\pi \right\}$$

- **Multiplier Utility(MP)**

$$V(f) = \min_{\pi \in \Delta(S)} \left\{ \int_{s \in S} u(f(s)) d\pi + \theta H(\pi || \bar{\pi}) \right\}$$

- $\pi \in \Delta(S)$ , prior probability distributions over state spaces.
- $f \in F : S \rightarrow X$  is the act.
- $\bar{\pi}$ : the best guess of the true probability.
- $\theta \in [0, +\infty)$ : the degree of confidence.
- $H(\pi || \bar{\pi})$ : difference of the prior from the best guess.

# Interpretation: Concern of Model Mis-specification

In Case I am  
Wrong:  
Ambiguity-  
Aversion  
Preferences  
Concerned  
about Model  
Mis-  
specification

Tao Wang  
(JHU)

An  
Introduction  
to Multiplier  
Preferences

The Axiomat-  
ization of the  
MP  
Representation

Entropy as a  
Measure of  
Subjective  
Uncertainty

Summary

$$V(f) = \min_{\pi \in \Delta(S)} \left\{ \int_{s \in S} u(f(s)) d\pi + \theta H(\pi || \bar{\pi}) \right\}$$

- Let us not worry about the definition of  $H(\pi || \bar{\pi})$  for now.
- $\theta \rightarrow +\infty$ , fully trust the best guess. Do not discriminate priors at all.  $\theta H(\pi || \bar{\pi})$  are equal  $\forall \pi \in \Delta(S)$ . Simply Expected Utility with  $\bar{\pi}$  if it is unique prior.
- $\theta = 0$ , does not trust your guess at all, thus simply ignores it. Do not discriminate all priors, either. Back to MEU.
- $0 < \theta < \infty$ , concerned about model mis-specification.
- If all priors give the same expected utility, then choose the prior that is closest to the best guess.

# Some Intuition: Back to the Thought Experiment

In Case I am  
Wrong:  
Ambiguity-  
Aversion  
Preferences  
Concerned  
about Model  
Mis-  
specification

Tao Wang  
(JHU)

An  
Introduction  
to Multiplier  
Preferences

The Axiomatization of the  
MP  
Representation

Entropy as a  
Measure of  
Subjective  
Uncertainty

Summary

$$V(f) = \min_{\pi \in \Delta(S)} \left\{ \int_{s \in S} u(f(s)) d\pi + \theta H(\pi || \bar{\pi}) \right\}$$

- Imagining playing the game with a malevolent nature who tries the best to go against your will.
- MEU: the malevolent nature tries to lower your expected utility.
- MP: the nature also perturbs your beliefs.



# Why Called Multiplier Preference?

In Case I am  
Wrong:  
Ambiguity-  
Aversion  
Preferences  
Concerned  
about Model  
Mis-  
specification

Tao Wang  
(JHU)

An  
Introduction  
to Multiplier  
Preferences

The Axiomat-  
ization of the  
MP  
Representation

Entropy as a  
Measure of  
Subjective  
Uncertainty

Summary

- MP can be turned into a constrained problem with MEU with a corresponding lagrangian multiplier.  
[Hansen and Sargent, 2001]

- MP problem

$$\max_{f \in F} \{ \min_{\pi \in \Delta(S)} \int_S u(f(s)) d(\pi) + \theta H(\pi || \bar{\pi}) \}$$

- Constrained MEU problem

$$\max_{f \in F} \{ \min_{\pi \in \Delta(S)} \int_S u(f(s)) d(\pi) \} \quad \text{s.t.} \quad H(\pi || \bar{\pi}) \leq \eta$$

# MP is a Special Case of Variational Preference(VP)

In Case I am  
Wrong:  
Ambiguity-  
Aversion  
Preferences  
Concerned  
about Model  
Mis-  
specification

Tao Wang  
(JHU)

$$V(f) = \min_{\pi \in \Delta(S)} \left\{ \int u(f(s)) d\pi + \underbrace{c(\pi)}_{\theta H(\pi || \bar{\pi}) \text{ in MP}} \right\}$$

- $\pi \in \Delta(S)$ , prior probability distributions over state spaces.
- $f \in F : S \rightarrow X$  is the act.
- $\bar{\pi}$ : the best guess as a reference probability.
- $c : \Delta(S) \rightarrow [0, +\infty)$ , a convex cost or penalty function.  
How comfortable you are with different priors.

An  
Introduction  
to Multiplier  
Preferences

The Axiomat-  
ization of the  
MP  
Representation

Entropy as a  
Measure of  
Subjective  
Uncertainty

Summary

# MP is also a Special Case of Second-Order Expected Utility(SOEU)

In Case I am  
Wrong:  
Ambiguity-  
Aversion  
Preferences  
Concerned  
about Model  
Mis-  
specification

Tao Wang  
(JHU)

An  
Introduction  
to Multiplier  
Preferences

The Axiomat-  
ization of the  
MP  
Representation

Entropy as a  
Measure of  
Subjective  
Uncertainty

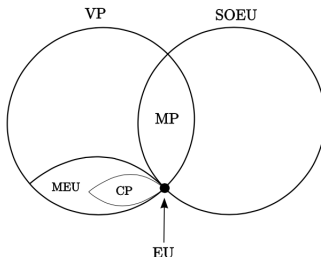
Summary

$$V(f) = \int_S \underbrace{\phi}_{\phi = \phi_\theta \text{ in MP}} (u(f(s))) d\bar{\pi}$$

- $\phi$  is some increasing and concave transformation function.
- $\phi_\theta(u) = \begin{cases} -\exp(-\frac{u}{\theta}) & \theta < \infty \\ u & \theta = \infty \end{cases}$
- Higher  $\theta$ , higher risk aversion.
- $\pi \in \Delta(S)$ , prior probability distributions over state spaces.
- $f \in F : S \rightarrow X$  is the act.
- $\bar{\pi}$ : the best guess as a reference probability.

# Mapping MP to Theoretical Landscape

- **VP**: variational preferences;
- **MP**: multiplier preferences;
- **SOEU**: second-order expected utility preferences;
- **EU**: expected utility preferences;
- **MEU**: maxmin expected utility preferences;
- **CP**: constraint preferences.



In Case I am  
Wrong:  
Ambiguity-  
Aversion  
Preferences  
Concerned  
about Model  
Mis-  
specification

Tao Wang  
(JHU)

An  
Introduction  
to Multiplier  
Preferences

The Axiomatization of the  
MP  
Representation

Entropy as a  
Measure of  
Subjective  
Uncertainty

Summary

# Setup: Anscombe-Aumann's Framework

In Case I am  
Wrong:  
Ambiguity-  
Aversion  
Preferences  
Concerned  
about Model  
Mis-  
specification

Tao Wang  
(JHU)

An  
Introduction  
to Multiplier  
Preferences

The Axiomat-  
ization of the  
MP  
Representation

Entropy as a  
Measure of  
Subjective  
Uncertainty

Summary

- $\Delta(S) = (S, \Sigma)$  where  $S$  is state space,  $\Sigma$  is the sigma-algebra measure over  $S$ .  $\Delta^c(S) \subset \Delta(S)$  is set of countably additive probability measures.
- $f : S \rightarrow \Delta(X)$ , an act is a mapping from state space  $S$  to objective lotteries  $\Delta(X)$ , where  $X$  is the outcome space.  $F$  is the set of acts  $f$ .
- $\Delta(X)$ : set of constant acts, namely the outcome induced by the act does not depend on state.
- $\succsim \in F \times F$ , binary relation over acts.

# Axioms

In Case I am  
Wrong:  
Ambiguity-  
Aversion  
Preferences  
Concerned  
about Model  
Mis-  
specification

Tao Wang  
(JHU)

An  
Introduction  
to Multiplier  
Preferences

The Axiomat-  
ization of the  
MP  
Representation

Entropy as a  
Measure of  
Subjective  
Uncertainty

Summary

- **A.1. Weak Order.** Binary relation  $\succsim$  is transitory and complete.
- **A.2. Weak Certainty Independence.**  
 $\forall f, g \in F, h, h' \in \Delta(X)$ , constant acts and  $\alpha \in (0, 1)$ ,  $\alpha f + (1-\alpha)h \succsim \alpha g + (1-\alpha)h \Rightarrow \alpha f + (1-\alpha)h' \succsim \alpha g + (1-\alpha)h'$ .
- **A.3. Continuity.**  $\forall g, f, h \in F$ , the sets  
 $\{\alpha \in [0, 1] \mid \alpha g + (1-\alpha)f \succsim h\}$  and  
 $\{\alpha \in [0, 1] \mid h \succsim \alpha g + (1-\alpha)f\}$  are closed.
- **A.4. Monotonicity.** If for  $f, g \in F$ ,  $f(s) \succsim g(s) \forall s \in S$ , then  $f \succsim g$ .
- **A.5. Ambiguity Aversion.** If  
 $f, g \in F$  and  $\alpha \in (0, 1)$ , then  $f \sim g \Rightarrow \alpha f + (1-\alpha)g \succsim f$ .

# Axioms, continued..

In Case I am  
Wrong:  
Ambiguity-  
Aversion  
Preferences  
Concerned  
about Model  
Mis-  
specification

Tao Wang  
(JHU)

An  
Introduction  
to Multiplier  
Preferences

The Axiomatization of the  
MP  
Representation

Entropy as a  
Measure of  
Subjective  
Uncertainty

Summary

- **A.6. Non-triviality.**  $f \succsim g$  for some  $f, g \in F$ .
- **A.8. Weak Monotone Continuity.** For  $f, g \in F$  and  $h \in \Delta(X)$ ,  $\{E_n\}_{n \geq 1} \in \Sigma$  with  $E_1 \supseteq E_2 \dots$ , and  $\bigcap_{n \geq 1} E_n = \emptyset$ , then  $f \succsim g$  implies there exists  $n_0 \geq 1$  such that  $hE_{n_0}f \succ g$ , where  $hE_{n_0}f = h(s) \forall s \in E_{n_0}$  and  $hE_{n_0}f = f(s) \forall s \notin E_{n_0}$ .
- **P.2. Sure-Thing Principle.** For all  $E \in \Sigma$ ,  $f, g, h, h' \in F$ , if  $f_E h \succsim g_E h$ , then  $f_E h' \succsim g_E h'$ .

# Representation Theorem [Strzalecki, 2011]

## Theorem

*Axioms A.1-A.6, A.8 and P.2 are satisfied if and only if  $\succsim$  has a MP representation. Two tuples  $(u, \theta, \bar{\pi})$  and  $(u', \theta', \bar{\pi}')$  represent the same preference if and only if  $\bar{\pi}$  and  $\bar{\pi}'$  are identical. Also,  $u$  and  $\theta$  are unique up to affine transformation.*

- ①  $u$  and  $\theta$  jointly determined as they need to be in the same scale.
- ② Sure-Thing Principle is added to axiomatization of VP by [Maccheroni et al., 2006]. There, the representation needs to pin down a convex, lower semicontinuous, and grounded function  $c(\pi)$ .

In Case I am  
Wrong:  
Ambiguity-  
Aversion  
Preferences  
Concerned  
about Model  
Mis-  
specification

Tao Wang  
(JHU)

An  
Introduction  
to Multiplier  
Preferences

The Axiomatization of the  
MP  
Representation

Entropy as a  
Measure of  
Subjective  
Uncertainty

Summary



# Essence of the Proof

In Case I am  
Wrong:  
Ambiguity-  
Aversion  
Preferences  
Concerned  
about Model  
Mis-  
specification

Tao Wang  
(JHU)

An  
Introduction  
to Multiplier  
Preferences

The Axiomat-  
ization of the  
MP  
Representation

Entropy as a  
Measure of  
Subjective  
Uncertainty

Summary

- MP is the intersection of VP and SOEU.
  - Only a special form of  $H(\pi||\bar{\pi})$  can be a *SOEU*. (We will discuss in detail next).
  - Only a special form of  $\phi_\theta$  can be VP.

# Reinterpretation of Ellsberg Paradox

In Case I am  
Wrong:  
Ambiguity-  
Aversion  
Preferences  
Concerned  
about Model  
Mis-  
specification

Tao Wang  
(JHU)

An  
Introduction  
to Multiplier  
Preferences

The Axiomat-  
ization of the  
MP  
Representation

Entropy as a  
Measure of  
Subjective  
Uncertainty

Summary

- Objective Urn A: 50 red, 50 blue.
- Subjective Urn B: X red, 100-X blue.
- $A$  denotes bet in A for blue. Same for others.
- Bet prize 100 or 0.
- **Observed Preference:**  $A \sim A \succ B \sim B$
- **EU:**  $U(A) = V(A) = V(B) = V(B) = \frac{1}{2}u(100) + \frac{1}{2}u(0)$ .
- **MEU:**  $V(A) = V(A) = \frac{1}{2}(u(100) + u(0)) > u(0) = V(B) = V(B)$ .
- **MP:**  $V(A) = V(A) = \phi_\theta(\frac{1}{2}u(100) + \frac{1}{2}u(0)) > V(B) = V(B) = \frac{1}{2}\phi_\theta(u(100)) + \frac{1}{2}\phi_\theta(u(0)) \quad \forall \theta < +\infty$

# Elicitation of the MP Preference

In Case I am  
Wrong:  
Ambiguity-  
Aversion  
Preferences  
Concerned  
about Model  
Mis-  
specification

Tao Wang  
(JHU)

An  
Introduction  
to Multiplier  
Preferences

The Axiomat-  
ization of the  
MP  
Representation

Entropy as a  
Measure of  
Subjective  
Uncertainty

Summary

- **Revealed Preference Approach**

- $u$  can be solved by looking certainty equivalence for objective urn under an Ellsberg's experiment.
- $\theta$  can be solved by compare certainty equivalence for the objective urn and subjective urn.

- **Hypothetical Questions in Surveys**

- Ask about subjective beliefs.
- And the respondent's confidence about her answers.

# Measure of Divergence n Probability Distributions: Relative Entropy or Kullback—Leibler divergence

In Case I am  
Wrong:  
Ambiguity-  
Aversion  
Preferences  
Concerned  
about Model  
Mis-  
specification

Tao Wang  
(JHU)

An  
Introduction  
to Multiplier  
Preferences

The Axiomat-  
ization of the  
MP  
Representation

Entropy as a  
Measure of  
Subjective  
Uncertainty

Summary

- If  $\pi$  and  $\bar{\pi}$  are measures in the same state space,

$$H(\pi||\bar{\pi}) = \begin{cases} \int_S \log(\frac{d\bar{\pi}}{d\pi})d\bar{\pi} & \pi \in \Delta^c(\bar{\pi}) \\ +\infty & \text{otherwise} \end{cases}$$

- Expected logarithmic difference between the two probabilities evaluated with the probability of  $\bar{\pi}$ , as it is the reference distribution.
- **Intuition:** average surprise of seeing  $\pi$  given the prior  $\bar{\pi}$ .
- **Non-negativity:**  $H(\pi||\bar{\pi}) \in [0, +\infty)$ , 0 if two distributions are identical.  $+\infty$  if the two do not share outcome space.
- **Invariant under Transformation:** independent from the outcome. Purely a discription of probability distributions.
- **Non-symmetry:** not exactly a distance.  
 $H(p||q) \neq H(q||p)$ .
- **Convexity:** convex function of the pair of probabilities.

# Entropy

In Case I am  
Wrong:  
Ambiguity-  
Aversion  
Preferences  
Concerned  
about Model  
Mis-  
specification

Tao Wang  
(JHU)

An  
Introduction  
to Multiplier  
Preferences

The Axiomatization of the  
MP  
Representation

Entropy as a  
Measure of  
Subjective  
Uncertainty

Summary

- A random variable  $X$  whose probability density function is  $f(x) \geq 0 \quad \forall x \in X$ .
- **Entropy** for the probability distribution of  $X$  is defined as  $H(X) = E_X(-\log(f(x))) = -\int_{x \in X} \log(f(x))f(x)$
- **Intuition**: the less likely the event of  $x$ , the more information it contains when it happens. On average, how surprised would I feel?
- **Less surprise, more certainty.**
- Relative Entropy, Conditional Entropy, Joint Entropy etc. defined correspondingly.

# More Intuition: Black Cats and White Cats

In Case I am  
Wrong:  
Ambiguity-  
Aversion  
Preferences  
Concerned  
about Model  
Mis-  
specification

Tao Wang  
(JHU)

An  
Introduction  
to Multiplier  
Preferences

The Axiomatization of the  
MP  
Representation

Entropy as a  
Measure of  
Subjective  
Uncertainty

Summary

- You start from a prior that there are equal number of black and white cats in this world. High uncertainty.
- After you keep seeing black cats more often than white ones. 80% v.s. 20%. There is surprise. It is useful to learn.
- Posterior belief shifts toward black cats. Lower entropy, lower uncertainty. New information lowers subjective uncertainty.
- Learning won't happen if you see black and white equally often. Zero relative entropy. There is no new information.
- Therefore, Relative Entropy = Surprise = Information Gain.

# Entropy in Different Contexts

In Case I am  
Wrong:  
Ambiguity-  
Aversion  
Preferences  
Concerned  
about Model  
Mis-  
specification

Tao Wang  
(JHU)

An  
Introduction  
to Multiplier  
Preferences

The Axiomat-  
ization of the  
MP  
Representation

Entropy as a  
Measure of  
Subjective  
Uncertainty

Summary

- Thermodynamics:
  - Disorder or chaos of a system.
- Information Theory [Shannon, 1948]
  - Entropy: average information content. Units: bits for  $\log_2$ ; nats for  $\ln$ .
  - Relative Entropy: information loss if a different coding system being used.
- Statistical Inference
  - Information gain from prior to posterior.
  - Negative log likelihood of the realized data with the true model.
- Machine Learning
  - information gain using one model compared to the other.
- Economics
  - subjective uncertainty. (more work can be done)

# Different Ways of Characterizing the Problem

In Case I am  
Wrong:  
Ambiguity-  
Aversion  
Preferences  
Concerned  
about Model  
Mis-  
specification

Tao Wang  
(JHU)

An  
Introduction  
to Multiplier  
Preferences

The Axiomat-  
ization of the  
MP  
Representation

Entropy as a  
Measure of  
Subjective  
Uncertainty

Summary

- Decision Maker: adopting a subjective belief while allowing for the possibility of the belief being inconsistent with the true world.
- Statistician: try to make inference but with preservation as to whether the model used it correct or not.
- Engineers: robust control by taking approximating model and statistically perturbing it. Maxmin objective function. [Hansen and Sargent, 2008]



# Concluding Remarks

In Case I am  
Wrong:  
Ambiguity-  
Aversion  
Preferences  
Concerned  
about Model  
Mis-  
specification

Tao Wang  
(JHU)

An  
Introduction  
to Multiplier  
Preferences

The Axiomat-  
ization of the  
MP  
Representation

Entropy as a  
Measure of  
Subjective  
Uncertainty

Summary

- Unique Prior  $\Rightarrow$  Multiple Priors  $\Rightarrow$  Priors and Posteriors with Learning.
- Decision maker does not only makes the decision, but also LEARNS.
- Especially important in modeling real-world economic and finance decisions.
- In a dynamic decision-making this is useful and important.



Hansen, L. and Sargent, T. J. (2001).  
Robust control and model uncertainty.  
*American Economic Review*, 91(2):60–66.



Hansen, L. P. and Sargent, T. J. (2008).  
*Robustness*.  
Princeton university press.



Maccheroni, F., Marinacci, M., and Rustichini, A. (2006).  
Ambiguity aversion, robustness, and the variational  
representation of preferences.  
*Econometrica*, 74(6):1447–1498.



Shannon, C. E. (1948).  
A mathematical theory of communication.  
*Bell system technical journal*, 27(3):379–423.



Strzalecki, T. (2011).

In Case I am  
Wrong:  
Ambiguity-  
Aversion  
Preferences  
Concerned  
about Model  
Mis-  
specification

Tao Wang  
(JHU)

An  
Introduction  
to Multiplier  
Preferences

The Axiomat-  
ization of the  
MP  
Representation

Entropy as a  
Measure of  
Subjective  
Uncertainty

Summary

# Axiomatic foundations of multiplier preferences.

*Econometrica*, 79(1):47–73.